How to Create a Statistics by Staff—Closed Invoices Report

This report shows the sales activity or production for each staff member. The bottom of the report shows a grand total for all staff members together. This report is available as an End of Day[†], End of Month, and End of Year Report.

Fields included for each staff member

This report organizes information under two major headers:

- Quantity has two columns: Number and % of Total.
- Sales has three columns: Amount, % of Total, and Average.

Information about the following is listed under each column:

- Invoices
 Service sales
- Patients
 Inventory sales

Note: Because this report has no filtering options, the report is automatically sorted by staff ID.

Preview

		Monthly - Closed Invoices - By Staff Last Name							
	Thursday	y, Date 1 01:39 pm	through Thurs	day, Date 2 10:	51 am				
	Quantity		Sales						
	Number	% of Total	Amount	% of Total	Average				
Staff ID:	IVH	IDEXX Veterinary	Hospital						
Invoices	1.00	20.00%	\$36.80	4.23%	\$36.80				
Patients	2.00		\$36.80		\$18.40				
Serv. Sales	2.00	14.29%	\$27.30	3.17%	\$13.65				
Inventory	1.00	100.00%	\$9.50	100.00%	\$9.50				
Staff ID:	1	Fred Jones, DVM							
Invoices	1.00	20.00%	\$200.00	22.97%	\$200.00				
Patients	2.00		\$200.00		\$100.00				
Serv. Sales	2.00	14.29%	\$200.00	23.22%	\$100.00				
Inventory	0.00	0.00%	\$0.00	0.00%	\$0.00				
Staff ID:	22	John Kingley, DVM							
Invoices	1.00	20.00%	\$72.50	8.33%	\$72.50				
Patients	1.00		\$72.50		\$72.50				
Serv. Sales	1.00	7.14%	\$72.50	8.42%	\$72.50				
Inventory	0.00	0.00%	\$0.00	0.00%	\$0.00				
Staff ID:	14	C Schulze, DVM							
Invoices	2.00	40.00%	\$561.50	64.48%	\$280.75				
Patients	3.00		\$561.50		\$187.17				
Serv. Sales	9.00	64.29%	\$561.50	65.19%	\$62.39				
Inventory	0.00	0.00%	\$0.00	0.00%	\$0.00				
Total For Al	l Staff								
_	Quantity		Sales						
_	Number	% of Total	Amount	% of Total	Average				
	5.00	100.00%	\$870.80	100.00%	\$174.16				
nvoices									
nvoices Serv. Sales	14.00	100.00%	\$861.30	100.00%	\$61.52				

Note: These numbers may not be whole numbers if more than one staff member is entered on an invoice. For example, if there are two staff IDs on an invoice, each staff member gets credit for .5 invoices.

[†] The End of Day report is not available for the current period; you must run it for a closed period only.

Create the report

- 1. On the menu bar, select **Reports > End Of Period > End Of Month**, **End Of Day**, or **End Of Year**.
- 2. Select Statistics By Staff Report—Closed Invoices.
- In the periods area at the top of the window, click the closing period(s) for which you want to run this report.
 Note: The End of Day report is not available for the current period; you must run it for a closed period only.
 You can run the report for multiple closed periods together by doing the following:
 - a) Select the period that begins the range you want.
 - b) Hold down the SHIFT key while you click the period that ends the range you want.

This selects the beginning and ending periods and everything between. When you run the report, the data represents all selected periods together.

4. Click Preview.

Closing	Processed		
1/31/2017 Tuesday), January 31, 2017 06:41 PM		Print
2/28/2017 Tuesday	y, February 28, 2017 06:05 PM		
3/31/2017 Friday, M	farch 31, 2017 07:12 PM	E	Save <u>A</u> s
4/5/2017 Current		~	Details
Report list			Close
Serv. and Inv. Sales - Clo	*	L	
Serv. and Inv. Sales - Clo	osed Inv By Staff ID		
Serv. and Inv. Sales - Clo	osed Inv By Staff Last Name		
Serv. And Inv. Sales by F	Revenue Center - Class Desc		
Serv. And Inv. Sales by F	Revenue Center - Class ID		
Serv. And Inv. Sales by F	Revenue Center - Staff ID		
Serv. And Inv. Sales by F	Revenue Center - Staff Last Name		
Serv. Sales Report - Clos	ed Invoices - By Class By Desc.		
Serv. Sales Report - Clos	ed Invoices - By Class By ID		
Serv. Sales Report by Re	evenue Center - by Class by Desc	=	
Serv. Sales Report by Re	evenue Center - by Class by ID		
Split Invoices Report			
Statistics By Species Rej	port - Closed Invoices		
Statistics By Staff Report	- Closed Invoices		
YTD Net Sales by Cente	ſ		

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